



NewSpring Growth

NewSpring Growth actively supports founders and entrepreneurs, delivering working capital to scale fastgrowing technology companies.

NewSpring Growth is part of NewSpring, a lower-middlemarket focused private equity firm that partners with innovators, makers, and operators of high-performing companies in dynamic industries to catalyze new growth and seize compelling opportunities. The Firm manages over \$3.0 billion across five distinct strategies covering the spectrum from growth equity and control buyouts to mezzanine debt.

NEWSPRING GROWTH INVESTMENT CRITERIA

Financials \$5mm+ TTM Revenue	Investment Profile Growth Stage Businesses - Recurring revenue - Scalable - Capital-efficient - Strong produ growth - Strong produ market fit - Sustainable, growing - Disruptive margins	ct-	IT & Tech-Enabled Services
ABOUT NEWSPRING GROWTH			
Differentiating Factors		Growth by the Numbers	
 Hyper focused on building capital efficient businesses through multiple economic cycles 	 20+ years of providing the necessary financial and operational resources to ensure that growing companies mature to the next level 	\$10-50m Equity Rounds	m \$1.1bn NewSpring Growth AUM
 Operationally oriented partnershi approach to help CEOs predict and navigate complex strategic and financial opportunities 	 Recognized as an Inc. Founder Friendly Investor for our reputation as an entrepreneurial collaborator three years running 	80+ Investments	1999 Founded

Value-Add Partnership Approach

- _ NewSpring establishes a trusted partnership with management teams to align on growth strategies that create meaningful and measurable value
- NewSpring leverages its vast network of industry experts to deploy resources focused on creating operational improvements that provide clear and _ predictable paths to capital efficient growth
- Focused on building strong alignment both operationally and financially with management and key stakeholders to drive outcomes _

INVESTMENT TEAM

NewSpring Growth's dedicated investment professionals have invested together for over two decades, navigating growth through multiple economic cycles











Tarun

Sangari





Marc Lederman

Glenn Rieger Callahan

Bharat Santhanam

Matt Szymanski

ABOUT NEWSPRING

Amy Wang

Bryan Kurey

\$3.0bn+ Assets Under Management

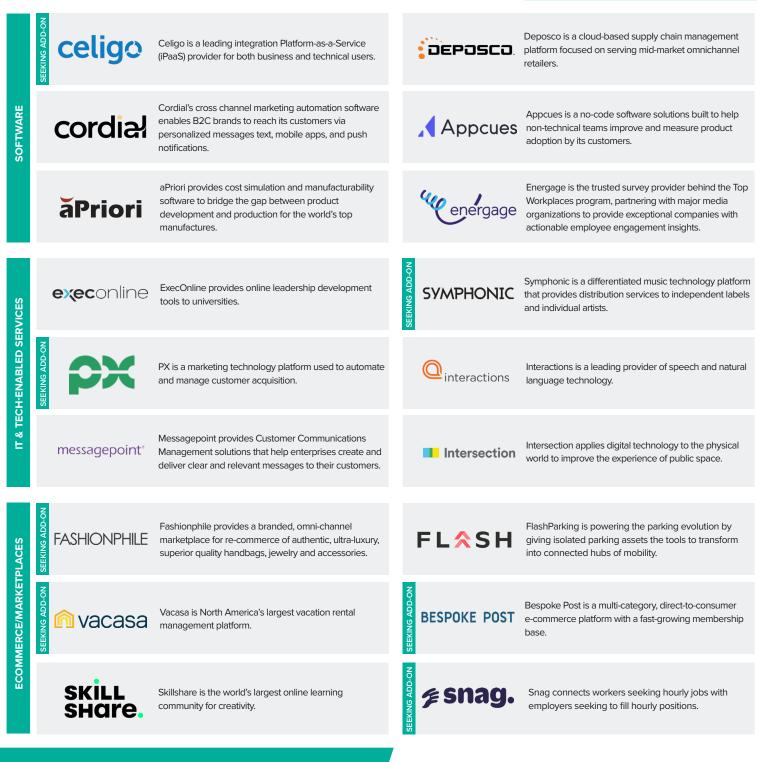


Investments Made since 1999

Total Exits

/()+ NewSpring Employees





NOTABLE EXITS



XNEW**SPRIN**







CONTACT

For investment opportunities or questions, please contact: Adam VeVerka at 610.567.2392 or aveverka@newspringcapital.com Ryan Schafer at 630.621.8305 or rschafer@newspringcapital.com

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