

NewSpring Healthcare



NewSpring Healthcare is NewSpring's thesis-driven growth equity strategy focused on partnering with healthcare companies addressing key issues that positively impact health outcomes across the care continuum.

NewSpring Healthcare is part of NewSpring, a lower-middle-market focused private equity firm that partners with innovators, makers, and operators of high-performing companies in dynamic industries to catalyze new growth and seize compelling opportunities. The Firm manages over \$3.0 billion across five distinct strategies covering the spectrum from growth equity and control buyouts to mezzanine debt.

NEWSPRING HEALTHCARE INVESTMENT CRITERIA

Financials

\$10mm-\$100mm
TTM Revenue

Investment Profile

Growth Stage Businesses

- Recurring revenue
- Scalable
- High-growth profile
- Capital efficient
- Sustainable, growing margins
- Disruptive

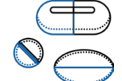
Sample Industries



Tech-Enabled Healthcare Services



Niche Clinical Providers



Specialty Pharmaceuticals

Differentiating Factors

- 20+ years of investing in self-sustainable companies and providing the necessary financial and operational resources to ensure growing companies mature to the next level
- 180+ years of combined operational experience in health sciences and a commitment to leveraging it in a way that helps transformative companies continue to grow
- Operationally-oriented partnership approach to help CEOs predict challenges and assist in navigating complex financial opportunities before they occur
- Experienced Advisory Board provides upper-market resources, proven operational methodologies, and technology enablement to critical functional areas within the portfolio

Growth by the Numbers

\$553mm
NewSpring Healthcare AUM

\$5-\$20mm
Equity Rounds

35 Investments
In fast-growing healthcare businesses

45% Growth Rate
Post-investment with NewSpring's value add

INVESTMENT TEAM

NewSpring Healthcare's investment team possesses deep domain experience and a passion for healthcare



Brian G. Murphy



Kapila Ratnam



Mike Kaplan



Matt Plevelich



Nathan Myers



Brian Ruwe



Andrew DeBacco



Charlie Aprahamian

ADVISORY PARTNERS

NewSpring Healthcare's advisory partners leverage real operational expertise to create value



Chris Bodine
Former President; CVS Caremark



Pete Buzy
Former CEO; Paragon Bioservices



Bruce Downey
Former CEO; Barr Pharmaceuticals



Mark Pacala
Director; Verisma

ABOUT NEWSPRING

\$3.0bn+

Assets Under Management

5

Investment Strategies

200+

Investments Made since 1999

100+

Total Exits

70+

NewSpring Employees

TECH-ENABLED HEALTHCARE SERVICES



Prosperity provides outsourced services including revenue cycle management, consulting, and accounting for substance use disorder treatment facilities.

SEEKING ADD-ON



Verisma is a health information technology provider delivering Release of Information (ROI) solutions to healthcare organizations.

SEEKING ADD-ON



MacroHealth is a health information technology company that provides healthcare network optimization and claims settlement services to payers.



Seniorlink is a technology-enabled health services company transforming care management in the home.

EXITED



Paragon Bioservices is an industry-leading CDMO whose focus is the development and manufacturing of cutting-edge biologic drugs.

EXITED



AeroSafe Global delivers cold chain solutions to the biopharma industry with zero temperature excursions for every patient, every product, every time.

NICHE CLINICAL PROVIDERS



Healthworks is a leading provider of staffing services for the cardiovascular and imaging industries.

SEEKING ADD-ON



BetterNight Solutions is a digital-focused, comprehensive virtual care sleep solution company.



Patheous Health is a leading provider of mobile and onsite dysphagia (swallowing impairment or difficulty) diagnostics services.

SEEKING ADD-ON



InHome Therapy is an in-home orthopedic rehab provider to HHAs as a partial or fully outsourced therapy solution.



Panorama Eye Care is a provider of full continuum eye care services.

SEEKING ADD-ON



BRC is an industry-leading provider of treatment services designed to meet the needs of an ever-changing landscape of substance use disorder.

SPECIALTY PHARMACEUTICALS



Putney is a pharmaceutical company committed to providing high-quality, cost-effective generic medicines for pets.

EXITED



EKR Therapeutics is a specialty pharmaceutical company that identifies, commercializes, and markets products to acute-care hospitals.

EXITED

CONTACT

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